



# 2025 Recruitment Solutions Guide

An in-depth overview of the recruitment resources offered by Search Solution Group in 2025

### **Our Clients**









































































Click here to view a comprehensive list of **our clients** 

### **About Us**



### Overview

Search Solution Group is a full-service recruiting, staffing, and executive search firm with over 20 years of experience forging connections between organizations and uniquely qualified candidates. Having specialized divisions and exposure to nearly every industry, our firm has the expertise and extensive talent network to tackle any hiring challenge. Our award-winning process, professional headhunting team, and commitment to helping our clients secure top talent sets us apart as one of the leading recruitment firms in the nation.

### **Our Mission**

We are committed to assisting our clients in building world-class organizations by providing top talent, continual support, consultation, and innovation.



# Hiring Areas of Expertise

Search Solution Group has the expertise, experience, and network necessary to locate the most qualified candidates for job openings across your entire organization.



Human Resources



Total Rewards Compensation & Benefits



Accounting & Finance



Sales & Business Development



Operations
Supply Chain &
Logistics



Information Technology



Engineering



Customer
Service &
Administration



Marketing

Click here to view all of our areas of expertise

# Client Success is our #1 Priority

36
Days is our average time-to-hire

20+
Years of recruiting and headhunting experience

92%
Of placements are still employed after one year

88%
Of our business is repeat business

94%
Of our candidates are headhunted from their current positions

**7%**Of candidates make it through our vetting process

### **Awards and Recognitions**



CBJ's #1 Executive Search Firm 2023, 2024



Forbes List of America's Best Professional Recruiting Firms 2022, 2023



CBJ's List of Largest Temporary Staffing Companies 2020, 2021, 2022, 2023, 2024



Best & Brightest Award 2019, 2021, 2022, 2023, 2024



Inc. 5000 List of Fastest Growing
Private Companies
2015-2020



The Charlotte Observer's Best Staffing Agency 2024

### **Professional Search Services**

#### **Executive Search**

Finding exceptional leadership can feel like a monumental task, especially when the stakes are high. That's where we come in. Our Executive Search division specializes in connecting businesses with top-tier C-suite and VP-level talent. With over 20 years of experience and a proven track record working with some of the nation's most successful and influential organizations, we've become a trusted partner for companies seeking transformative leadership. We understand that the right leader doesn't just fill a role—they drive growth, inspire teams, and deliver results. Trust us to deliver leaders who align with your vision and elevate your organization.

#### **Direct Hire**

Every business needs mid-management professionals who can execute strategy and lead teams effectively. But finding those candidates can be time-consuming and difficult. Our Direct Hire division simplifies the process by connecting you with pre-qualified and high-performing talent. Drawing from an extensive network of active and passive candidates, we work quickly to provide the right fit for your unique needs. With industry-specific expertise and a consultative approach, we ensure you can focus on your goals while we handle the heavy lifting of recruitment.

### **Staffing**

Scaling your workforce doesn't have to be complicated. Our Staffing division provides flexible hiring solutions tailored to your needs, including project-based work, temporary assignments, and contract-to-hire roles. Recognizing the importance of time, our team works quickly to deliver top-tier candidates who are thoroughly vetted and ready to make an impact. Partnering with us means accessing an efficient process designed to help your business maintain flexibility and achieve the results you need without compromising on quality.

|                     | Executive Search      | Direct Hire                                 | Staffing  |
|---------------------|-----------------------|---|---|
| Employment Duration | Full-Time             | Full-Time                                   | Temporary/Project-Based   |
| Seniority Level     | VP, SVP, EVP, C-Suite | Entry-Level, Middle<br>Management, Director | Entry-Level, Intermediate,<br>Mid-Level, Fractional<br>Leadership |

### **Our Search Plans**



#### **Retained Search**

Our retained search service offers a personalized and attentive recruitment solution, ideal for sourcing and recruiting candidates for executive-level and specialized roles. Payment is divided into three parts: an initial deposit is due at contract signing, an installment after 30 days, and the final installment upon search completion.

### **Priority Search**

Unique to Search Solution Group, our priority search is a blend of contingent and retained search. A small engagement fee is charged upfront, followed by the net fee due when a position is filled. This search is recommended for industry-specific and high-priority positions.

### **Contingent Search**

Contingent search offers a flexible solution for general hires across an organization. This search is also accompanied by a simplified payment structure, requiring a one-time payment upon placement.

|                       | Retained       | Priority       | Contingent    |
|-----------------------|----------------|----------------|---------------|
| Search Difficulty     | High           | High/Medium    | Medium        |
| Recruitment Team      | Large          | Large/Medium   | Medium        |
| Payment Structure     | 3 Installments | 2 Installments | 1 Installment |
| Upfront Fee           | •              | •              | 8             |
| Replacement Guarantee | •              | •              | •             |



### Our Search Methodology

Over the years, Search Solution Group has created a four-step search methodology to ensure that all of our client's needs are delivered in a timely fashion and that their expectations are met.

01

#### Source

We begin each search with a tailored sourcing strategy. Our recruiters employ a blend of traditional recruitment methods, targeted **headhunting**, and the use of our extensive talent network of 1.6 million professionals to find top candidates nationwide.

03

### **Evaluate**

We collaborate with your team to review and discuss detailed profiles of our selected candidates. These profiles can include assessments of the candidate's skills, background, behavior, and compatibility with your team and company.

02

#### Screen

We thoroughly evaluate candidates through prescreening, interviews, and assessments. After careful review and team interviews, only the top 7% are presented to our clients.

04

### **Deliver**

Once a candidate is selected, we arrange all closing details, such as the start date, onboarding, and the facilitation of any last-minute questions or concerns.

### Recruiter On-Demand

### Only Pay For What You Need

Recruiter On-Demand offers a diverse range of hourly recruitment services that are adaptable to your changing needs. Gain the freedom of no long-term commitments and receive support for your recruitment needs anytime, anywhere.



# Job Description Writing

Acquire professional job descriptions designed to attract top talent for your open positions.



# Application Review

Streamline your hiring process by having our team evaluate job applicants on your behalf.



# Application Sourcing

We post your job across industry-leading job boards and promptly deliver submitted resumes for your review.



# Background Checks

Seamlessly request background checks on your current or prospective employees.



### Behavioral Assessments

Utilize top pre-employment tests used by our recruiters to gain insight into candidates' behavior, characteristics, and professional conduct.



# High-Volume Applicant Review

When faced with an overwhelming number of resumes, let us handle the review process for you.

<sup>\*</sup>Hourly rates are available upon request. Rates vary based on needs.\*

## Fractional Leadership Services

### **Leadership That Adapts to Your Business**

Hiring fractional leaders provides businesses with strategic, high-level expertise on a part-time, interim, or project basis, offering significant cost savings compared to hiring a full-time executive. This service has become increasingly popular, providing companies with the flexibility they need without the long-term commitment.

### **Benefits of Hiring Fractional Leadership:**

- Flexibility: Customizable services based on business needs.
- Immediate Impact: Fractional leaders adapt quickly and deliver results from day one.
- Scalable Support: Adjust services as business needs change.
- Fresh Perspective: Outsider insights bring new ideas and improvements.
- Reduced Risk: Benefit from expertise without long-term commitments.

### What are Fractional Leaders Used for?

- Strategic business planning
- Operational efficiency and process improvement
- Change and transformation management
- Financial oversight and planning
- Marketing and brand strategy

- Technology and digital transformation
- Business development and sales optimization
- Compliance and regulatory strategy
- Innovation and product development
- · Crisis and risk management



### **Leadership Without Limits**

At Search Solution Group, we connect businesses with experienced fractional executives who provide strategic leadership on a flexible schedule. Whether you need expertise to navigate growth, tackle challenges, or drive specific initiatives, our fractional leaders deliver impactful results without the commitment of a full-time hire.

# The SSG Advantage

#### **Better Talent**

Access an exclusive network of top-tier passive and active candidates carefully selected to meet your specific requirements. Our expert headhunting techniques and a dynamic talent pipeline ensure you find the ideal match for urgent and specialized positions.

Review only the top 7% of all applicants

### **Superior Vetting**

Experience the advantage of our rigorous prescreening by expert recruiters. We guarantee you engage only with candidates who align with the role's demands, enhancing your time management and focusing on the most suitable applicants.

### **Faster Hiring**

Streamline your hiring with our refined recruitment process, allowing your internal team to concentrate on core business objectives. This method expedites the placement of candidates in urgent, niche, and senior-level roles, optimizing both time and resources.

 Cut down your time-to-hire to an average of 36 days

### **Trained Experts**

Capitalize on our 22+ years of recruitment expertise, gaining access to critical market insights, competitive salary guidelines, and skill trends. Our recruitment services are designed to effectively cater to the varied needs of our clients in multiple sectors.

Our average recruiter tenure is over 5 years



### **Hear From Our Clients**



"Working with the team at Search Solution Group was better than I could have ever hoped for. The team is responsive, accommodating, and highly efficient. Every candidate presented to us was of high quality, and we were able to quickly find the best fit for our needs. The candidates we selected are doing awesome, and I will always reach out if we need anything."

- Sr. Director of HR, Training & Development octopharma



"The team at Search Solution Group understood our needs and worked diligently to deliver candidates that fit our criteria. They were extremely collaborative, excellent listeners, and really thought outside the box. For us, what set the Search Solution team apart from other search agencies was the level of dedication and responsiveness we experienced. They were able to find the needle in the haystack with the speed that we needed. I recommend them highly and will absolutely work with them in the future."

- Chief People Officer SHAKE SHACK



"Over the last year I have partnered with SSG to fill several critical leadership talent gaps within the Memorial Health HR division. My partnership with the SSG team has been incredible, as their recruiters work extensively to truly understand my organization's needs along with the attributes, experiences and capabilities a candidate needs to lead to future success. I have been impressed with all the candidates SSG has sourced and screened, who have been of utmost quality and have a clear understanding of the role and organization. It is without hesitation that I would suggest SSG as a valued partner to any organization – the entire team will work tirelessly to ensure the needs of their clients are met."

- SVP & Chief Human Resources Officer \* Memorial Health





### Click Here to Schedule a Meeting

- Schedule Meeting
- searchsolutiongroup.com

# A Superior Hiring Experience

Achieve seamless recruitment from strategy to placement with Search Solution Group.

1 Schedule Meeting

Every great hire starts with a decision to take action.

Personalize Your Hiring Plan

Meet your recruitment team for an in-depth consultation to outline goals, define expectations, and answer any questions you may have.

Receive Pre-Vetted Resumes

Our team takes it from here, leveraging 20+ years of headhunting and recruiting experience to find the best talent for your business.

4 Hire With Confidence

Hire a qualified candidate that you can be completely confident in.





Email: info@ssgresume.com
Web: searchsolutiongroup.com



Phone: 704.332.8702



Address: 501 Minuet Ln. Charlotte, NC 28217